

# **Specialist support services**

EN:Procure provides a range of specialist support for members and their projects from scheme inception through to postcompletion. Our team of experts are experienced in finding the most intelligent solution to ensure successful outcomes.

## Dedicated Team with Specialist Industry Experience

- Pre-construction
- Planning, Highways and Drainage
- Design
- Procurement
- Project Management
- Cost Management
- Risk Management
- Contract and Commercial

#### **Pre-contract**

- Procurement Programmes
- Procurement Strategy
- Contractor Selection
- Design Team Meetings
- Tender Documents
- Tender Process
- Tender Evaluation
- Cost checks and Negotiations
- Contract Documents

### **Following contract award**

The team is available on an ad-hoc basis to provide post-contract advice and support.

#### **Contract Documents**

Support with provision and drafting of core contract documents such as:



- Standard Contract Amendments
- Collateral Warranties
- Performance Bond
- Novation Agreement



## **Post Completion**

Through the use of a dedicated team, lessons learned are fed back into subsequent projects with the ability for cross-learning from other Member clients and projects.

Efficiency North's team experience enables us to perform a robust check and challenge role across the whole design and procurement process. This is a key component to achieve good design, manage risks and costs and produce excellent outcomes.

Social housing landlords are not only able to access the Framework, but also EN:Procure's extensive range of support services, which extends to that of a dedicated team member working as part of the Project Team.



### For more information contact

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**End Date** 31 May 2025

**OJEU Contract Notice** 2021/S

OJEU Contract Award Notice 2021/S



# EN:Procure New Build Housing Framework

North West & East Midlands

Access Guide

# Benefits for social housing landlords

Building on experience, our next generation New Build Framework has been developed to provide greater flexibility and stronger commitment to Social Value measures.

Between 2016-2020, EN:Procure helped members procure and deliver up to 1,394 new homes with an overall contract value of £177m.



#### **Flexibility**

Framework Lots are divided by scheme size so that landlords can select the lot most suited to their own scheme. A variety of differing contract forms are available to suit strategic preferences and projects' individual needs:

- Pre-construction services agreement
- •JCT (D&B 2016, Intermediate with/without. design, standard building contract)
- NEC4; or
- PPC



#### **SME** engagement

Through targeted sourcing, Efficiency North has appointed high performing contractors, two thirds of whom are SMEs, who will contribute to regional economic regeneration. EN has aimed to create the

right conditions to enable contractors and communities alike to benefit through the activity of the framework.



#### User friendly process

The framework is based upon several typical house types, each supported by a comprehensive and flexible schedule of rates, to bring further speed and efficiency to the award of contracts.

Standardised processes at the framework's core improve project development and management.



### #buildingcommunities



#### **Employment and training**

Framework contractors are required to offer a minimum of 1 full time training opportunity per £1m project value spent through the framework to help local people get a foot on the career ladder. Efficiency North provide targeted support to ensure that the training opportunities connect with the local community.



#### Savings

Along with reduction in time to procure tenders is a reduction in associated procurement cost.

Our dedicated EN:Procure team are able to influence preconstruction activities and design, to help ensure schemes are viable and offer value for money.

Historically, working with

Historically, working with contractors, we have managed costs to achieve below BCIS inflation.



The framework is compliant with UK and EU procurement legislation saving up to 77 days and ensuring landlords can

move forward quickly with their schemes.



#### **Community investment**

Income surplus generated through the framework is gifted to the EN charitable trust EN:ABLE Communities, registered with the Charities Commission, which then distributes funds to support social mobility for communities within Efficiency North's social housing landlord membership.

# **Framework Lots and Contractors**

The Framework has been developed to be the procurement route of choice for new build schemes, offering maximum flexibility in the selection of contractors, using a sophisticated capability matrix. 25 contractors who demonstrated compliant experience and competence have been appointed to one or more of 4 framework lots, in line with their experience, resources and capabilities. The lots have been developed to maximise savings across a range of scheme sizes from less than 10 units up to over 70 units for major developments. Each lot includes for typical house types based upon elemental costings providing a flexible basis to price schemes whilst applying the tendered framework rates.

Lot 1	Lot 2	Lot 3	Lot 4
New build construction of schemes up to a maximum of 10 units (North West)	New build construction of schemes between 8-35 units (North West)	New build construction of schemes between 30-85 units (North West)	New build construction of schemes of 70 units and over (North West)
A. Connolly Limited	A. Connolly Limited	Claritas Group Ltd	P. CASEY & CO., LIMITED
Complete Construction & Design Limited	Claritas Group Ltd	SAUL CONSTRUCTION LIMITED	United Living (North) Limited
Denton Construction & Electrical Limited	Karmo LIMITED	Termrim Construction Limited	Wates Construction Limited
Karmo Limited	Novus Property Solutions Limited	P. CASEY & CO., LIMITED	
Welch and Phillips Building Contractors Limited	Termrim Construction Limited	United Living (North) Limited	
	Welch and Phillips Building Contractors Limited	Wates Construction Limited	
	Westshield Limited	Westshield Limited	
	Whitfield & Brown (Developments)	Whitfield & Brown (Developments)	
	LIMITED	Limited	
Lot 1B			Lot 4B
Lot 1B  New build construction of schemes up to a maximum of 10 units (East Midlands)	LIMITED	Limited	Section 200
New build construction of schemes up to a maximum of 10 units	LIMITED  Lot 2B  New build construction of schemes between 8-35 units	Limited  Lot 3B  New build construction of schemes between 30-85 units	New build construction of schemes of 70 units and over
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# **Social Value Credits**

Spend through the framework is directly converted into Social Value Credits.

Credits are then invested in one of 3 defined social value outcomes of the Registered Provider's choice.

This approach not only maintains and enhances EN:Procure's existing social value delivery approaches, but also creates a golden thread between spend via EN:Procure's framework agreements and a clearly defined model for translating that spend into social value ouctomes that align with Registered Providers' own Social Value strategies.

#### POSITIONS IN-HOUSE

#### COMMUNITY EMPLOYMENT

## COMMUNITY INVESTMENT

employment positions within your own organisation in either trade or technical

Positions delivered via EN:Able Futures CIC for

Shared apprenticeship service (Trade)Academy (Technical)

ou benefit from Iditional resources that leates employment ithin your communities.

Investment in employment positions to support the communities you serve.

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You can demonstrate that you're investing in social value that creates employment within you communities but outsid of the works.

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partners that bring abou

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